

PUBLIC SAFETY COMMITTEE

11-0601R

RESOLUTION AWARDING A CONTRACT TO ENVENTIS TELECOM, INC., A SUBSIDIARY OF HICKORYTECH, FOR THE PURCHASE AND INSTALLATION OF CISCO PHONES AND NETWORK EQUIPMENT FOR THE NEW DULUTH POLICE HEADQUARTERS FACILITY IN THE AMOUNT OF \$442,309.55.

CITY PROPOSAL:

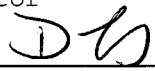
RESOLVED, that the proper city officials are hereby authorized to contract with Enventis Telecom, Inc., a subsidiary of HickoryTech, for the purchase and installation of CISCO phones and network equipment necessary to operate the city's voice and data network at the new Duluth police headquarters facility in accordance with city-approved specifications and the vendor's low bid of \$413,683.34 plus \$1,755.18 net adjustment for equipment plus \$26,871.03 sales tax (on taxable portion) for a combined total of \$442,309.55, payable from the Capital Improvements Fund 450, Dept./Agency 030 (Finance), Object 5520 (Buildings & Structures).

Approved:

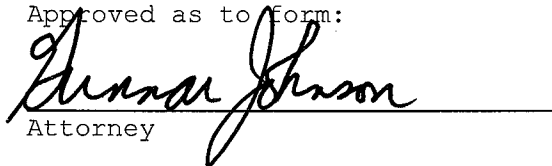


Department Director

Purchasing Agent

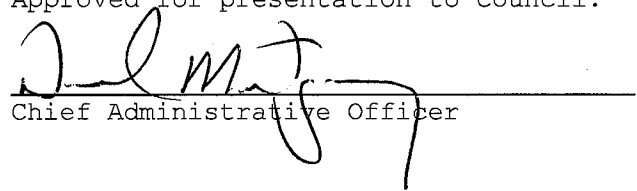


Approved as to Form:



Attorney

Approved for presentation to council:



Chief Administrative Officer

Approved:



Auditor

DPD/MIS/FIN/PRCH EF:DS:le 11/04/2011

STATEMENT OF PURPOSE: This resolution authorizes a contract with Enventis Telecom, Inc., for network equipment necessary to operate the city's voice and data network at the new police headquarters facility for a total of \$442,309.55, payable from the capital improvements fund. This equipment will enable network connection redundancy to the main city hall center with encryption levels that

meet BCA (Bureau of Criminal Apprehension) requirements for sensitive police information. This resolution also includes equipment necessary to provide wireless capabilities where needed as well as IP (Internet Protocol) based telephones for voice communication needs.

The purchasing division posted a request for bids October 4, 2011, on the city's website and received three bids by the October 26, 2011, closing date. City staff experts reviewed the bids for completeness and accuracy and determined that Enventis had the lowest complete bid.

Enventis Telecom, Inc., provides integrated telecommunications and related services to a variety of customers in Minnesota, Wisconsin, and the upper midwest. The company is headquartered in Plymouth, Minnesota.

POLICE HEADQUARTERS CISCO NETWORK SYSTEM Bid Tabulation Bid File 11-40DS Opened October 26, 2011				
Vendor	City	State	\$ Base Bid	Including Installation
Enventis Telecom, Inc.	Plymouth	Minnesota	\$413,683.34	Yes
CenturyLink	Minneapolis	Minnesota	\$461,349.75	Yes
PC Mal Gov, Inc.	Manassas	Virginia	\$429,921.47	No

Requisition No. 11-0567